Your Journey to the Modern Cloud with Oracle and IBM

Oracle Cloud is the industry’s broadest and most complete cloud application suite and cloud platform, offering best-in-class services across software as a service (SaaS), platform as a service (PaaS), and infrastructure as a service (IaaS). Oracle Cloud helps organizations drive innovation and business transformation by increasing business agility, lowering costs, and reducing IT complexity.

**WHY ORACLE CLOUD?**

**COMPLETE**
One cloud for your entire business

**DATA-DRIVEN**
Unified, actionable information you can trust

**PERSONALIZED**
Easily change your cloud experience

**CONNECTED**
Connect your business, people, and things

**SECURE**
Enterprise-grade security and compliance

**WHY IBM FOR ORACLE CLOUD?**

**CLOUD IMPACT ASSESSMENT**
Accelerates journey to cloud with roadmap, business case [ibm.biz/CIAebook](http://ibm.biz/CIAebook)

**ORACLE CLOUD GARAGE**
Performance-driven workshop for innovative Oracle Cloud solutions & delivery

**RAPID IMPLEMENTATION TOOLKIT**
500+ best-practice, pre-assembled delivery assets

**GLOBAL ROLL-OUT & SUPPORT**
For successful delivery and ongoing performance

**COGNITIVE, ROBOTICS & AUTOMATION**
70+ IBM Watson uses cases for Oracle Cloud

**INTEGRATION CAPABILITIES FOR IAAAS, PAAAS**
Preconfigured interfaces and options

**IBM APPLICATION AND INDUSTRY SOLUTIONS FOR ORACLE CLOUD**

**KEY IBM FACTS**

- 15,000+ skilled Oracle consultants
- 6,500+ successful Oracle projects
- 2,000+ Oracle Cloud certifications
- 200+ Oracle Cloud go-lives
- 70+ Oracle Specializations
- 18+ Oracle Cloud Excellence Implementer modules
- 10+ Oracle-specific delivery centers

**AWARDS & ACCOLADES**

- **2018 Oracle Partner of the Year**—Oracle ERP Cloud Japan
- **2018 Oracle Partner of the Year**—Customer Support Services UK & Ireland
- **2017 Oracle Strategic Provider**—HR/Payroll BPO on Oracle HCM Cloud Platform

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IBM SERVICES FOR ORACLE CLOUD

SAAS
SOFTWARE AS A SERVICE
Increase ROI on Oracle Cloud SaaS investment by adding pre-built AI offerings for Oracle Cloud.

BENEFITS:
• Simulate human intelligence
• Improve learning without instructions
• Predict outcomes with statistical algorithms, machine learning
• Make recommendations based on user-interest data
• Offer advanced connectivity of devices, systems, services
• Investments in automation, robotics

INCLUDES:
• 70+ pre-built SaaS solutions for industry use cases
• Intelligent solutions for business processes across Finance, SCM, HR, Customer Engagement & Commerce, Analytics & Cognitive

PAAS
PLATFORM AS A SERVICE
Use Oracle PaaS to develop and deploy applications much more quickly and cost-effectively.

BENEFITS:
• Eliminate the cost and complexity of managing the underlying application platform environment
• Build new applications faster and cheaper
• Improve IT productivity
• Quickly add automated infrastructure processes
• Migrate on-premise applications to the cloud and back

INCLUDES:
• Tools for Oracle Managed Service Providers program
• Migration factory services for Lift & Shift, Expand-to-Cloud
• Pre-built adapters using Oracle PaaS
• TCO analysis tool for cloud

IAAS
INFRASTRUCTURE AS A SERVICE
Oracle IaaS offers a set of integrated, subscription-based infrastructure services managed, hosted, and supported by Oracle.

BENEFITS:
• Simplify and speed migration timeframes
• Reduce integration costs
• Streamline cloud application deployment and maintenance
• Gain predictable performance
• Reduce security issues

INCLUDES:
• Tools for Oracle Managed Services Provider (MSP) program
• Migration factory services for Lift & Shift and Expand-to-Cloud
• Pre-built adapters using Oracle PaaS
• TCO analysis tool for cloud

AMS
APPLICATION MANAGEMENT SUPPORT
It helps you maintain, improve, innovate existing systems for maximum ROI.

BENEFITS:
• Continuous improvements with Agile development
• More flexible, reliable, predictable IT landscape
• Predictive, self-healing incident resolution
• Increased efficiency, faster issue resolution with fewer resources

INCLUDES:
• Pre-built, intelligent, automated support agent powered by IBM Watson
• Cognitive coding assistant to speed development
• Automation of repeatable service requests
• Oracle Database upgrade automation tools
• Quarterly updates using IBM’s ignite testing automation services

STILL HAVE QUESTIONS?
If you aren’t sure how cloud computing can benefit your business
If you don’t know what business functions make sense to move to the cloud
If you don’t know whether a public or private cloud infrastructure is best for you

READY TO MOVE TO ORACLE CLOUD?
IBM is an Oracle Platinum, Cloud Elite Partner with the capabilities and expertise to help businesses use cloud technologies effectively.

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