Accelerate your journey to cloud with IBM Global Financing

Leasing offerings for IBM enterprise platforms.

Open architectures drive innovation but sharing data across ecosystems isn’t risk-free. According to sponsored research from Ponemon, 60 percent of companies experienced a data breach caused by a third party.¹

Trusted security and services are why 44 of the top 50 banks, many government and healthcare organizations and all top 10 insurers run on IBM Z on-prem or in the cloud.

The new IBM z15 and DS8900F enterprise and storage platforms brings additional levels of industry-leading data privacy, security and resiliency anywhere for your mission-critical applications — and extend it across your hybrid multicloud environment.

Optimize your ROI and TCO with a customized leasing plan

IBM Global Financing experts can work with you to design a customized payment plan that can give you uninterrupted access to the new enterprise platforms, enhance your ROI and break even, and lower your Total Cost of Ownership.

Highlights

- Begin a cloud journey today with a lease that matches your budget cycle.
- Benefit from customized lease payments to enhance Return on Investment.
- Get uninterrupted access to new leading edge technology when you lease.
<table>
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<tr>
<th><strong>Begin your journey today – unlock the unmatched value of IBM Z and DS8900F storage with leasing that matches your budget cycle</strong></th>
<th>IBM Global Financing can help you get started earlier by moving payment into future budget periods. We offer customized leases to best meet your budget cycle and match the platforms lifecycle. Leasing also improves Total Cost of Ownership for your IBM enterprise platforms with present value saving up to 15 percent².</th>
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<td><strong>Align to your z15 and DS8900F storage benefit milestones with flexible leasing for enhanced Return on Investment</strong></td>
<td>Leasing from IBM Global Financing can help improve your Return on Investment. We work closely with you to match payments to your z15 and DS8900F benefit milestones.</td>
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<tr>
<td><strong>Get uninterrupted access to new leading-edge technology</strong></td>
<td>A lease from IBM Global Financing can help you seamlessly migrate to IBM z15 and DS8900F so you can bring industry-first data privacy and encryption everywhere.</td>
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¹ Opus & Ponemon, *Data Risk in the Third-Party Ecosystem*, Nov 15, 2018

² Represents a hypothetical IBM Z lease over a 36 month period with rates based on a client's credit rating of investment grade and payments in advance, compared to an outright purchase of the system. Actual client savings will vary depending on country, term, credit qualifications and other local conditions.
Why IBM?

IBM Global Financing has been in operation for more than 35 years and serves clients in over 60 countries, spanning more than 20 industries. With a global reach and expertise in IT financing, working capital and credit, IBM Global Financing offers flexible payment plans and leasing solutions for IBM software, services and IT infrastructure including pre-owned servers and storage. Non-IBM content which is part of an overall IBM end user client solution may also be eligible for financing through IBM Global Financing.

For more information

To learn more about financing options for accelerating your journey to the cloud with Enterprise Systems, please visit [ibm.com/financing/solutions/it-infrastructure](http://ibm.com/financing/solutions/it-infrastructure) or click here to contact us.

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