



Redefining the intelligent business standard



Take your organization where it needs to go

Digital transformation is creating a huge impact across enterprises, at the same time, the industrialization of technologies such as blockchain, microservices architectures, DevOps and the Internet of Things is massively streamlining business efficiencies across industries, reducing costs, increasing productivity and driving economies of scale along the way.

Today's CIO navigates the twin challenges of enabling new business models and managing rapid technological change. Cloud computing strategies are now table stakes.

Together, IBM and SAP lay the foundation for a true cognitive enterprise, infusing the best technologies available, preserving existing investments, and taking organizations where they need to go.

A relationship built on trust

IBM and SAP put proven applications, technology and services to work for complex, mission-critical workloads that are the lifeblood of today's emerging cognitive enterprises. Developments in AI, machine learning and the cloud are part of the solutions we are offering so you can meet corporate goals and achieve the business transformation you are looking for.

When you team with IBM and SAP you can:

- Define the next generation of industry processes enabled by intelligent technologies.
- Preserve existing investments while using open standards and technologies such as SAP Open Cloud platform, Red Hat and SUSE.
- Capitalize on hybrid multi cloud technologies that spans public Microsoft™ Azure, AWS or IBM Cloud™, and private clouds as well as traditional on-premise IT.

IBM and SAP bring intelligence to your entire enterprise

SAP provides the world's leading intelligent applications and technologies—connecting, demystifying and using the data that matters to your organization—to make your processes nimble and decisions effective.

Whether your aim is bettering insights from big data, developing AI and machine learning applications, or improving core business operations, the right SAP implementation is not an “off-the-shelf” endeavor. Successful deployments require intimate knowledge of SAP offerings, combined with deep technology expertise, global business transformation experience and extensive industry knowledge.

In other words, the kind of experience you find with IBM.

Simplify. Innovate. Transform.

As an SAP Global Platinum partner, IBM is a global leader in SAP transformations and helps customers through:

- IBM Services: Design and build custom solutions to increase customer value, enhance customer experiences and help establish a stronger digital presence.
- IBM Cloud: From public cloud to private editions of SAP Cloud Platform, to fully managed hybrid multi-cloud application services, you can modernize technology and reduce costs with a secure solution.
- IBM Systems: Simplify and accelerate SAP deployments with the open and scalable architectures of IBM server and storage systems. More than 2500 customers deploy SAP HANA on IBM Power® Systems.
- Red Hat open source solutions supports SAP integration with tools for APIs, Integration and containerization in multi-cloud environment.

IBM can help you take transformation from a boardroom topic to an everyday reality, working with you to bring intelligence to your entire enterprise. IBM brings the strength of:

- More than 37,500 SAP consultants across more than 80 countries.
- More than 6,500 successful SAP implementations.
- More than 40 global development and innovation centers.
- More than 150 SAP S/4HANA Go-lives.
- 35 SAP Pinnacle awards and numerous regional awards, one of the most consistently awarded partners of SAP.
- More than 200 external client success stories.

Client quotes

“SAP S/4HANA, the IBM application management services and IBM Cloud for SAP Applications have improved the way I run the IT department.”

– Satha Pillay, CIO, Veolia ANZ

“Our SAP S/4HANA environment deployed by IBM Services is best in class. We have better visibility into every aspect of operations than we’ve ever had.”

– Justin Mallgrave, Director of SAP and Infrastructure, Evoqua

“The ‘ah-ha’ moment working with IBM and SAP was that we seamlessly integrated into this new environment with zero impact to the customer experience.”

– Darren Wyatt, CFO LiquidPower Specialty Products Inc. (LSPI)

“Taking everything into consideration, from investment costs to operating costs, scalability and administration, IBM Power Systems was the best solution for our SAP HANA databases.”

– Thomas Vielhauer, Head of ERP Processes, Coop Group

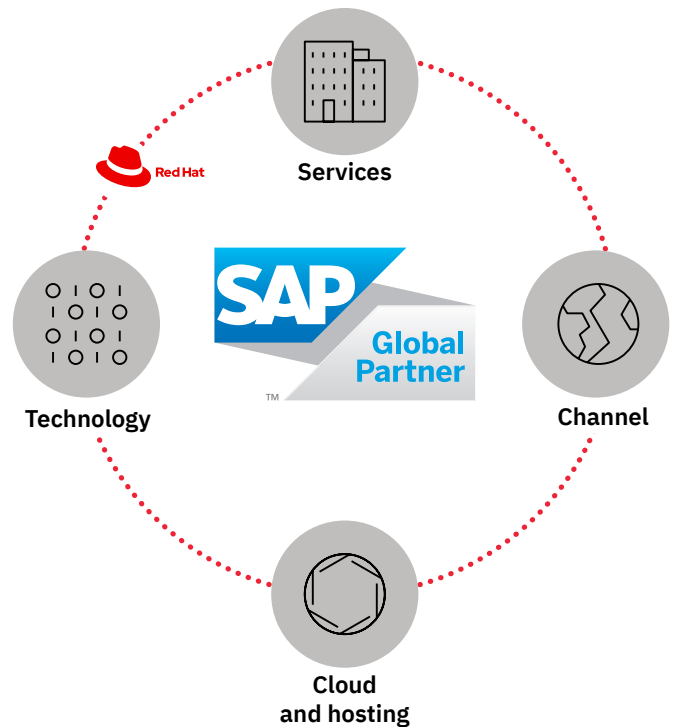


Figure 1: IBM is a multi-faceted SAP partner

Helpful external web resources

[Learn more](#) about the relationship between IBM and SAP.

[Discover all the services](#) IBM offers for SAP solutions.

IBM and SAP are [redefining the intelligent business standard](#).

What are [the benefits from the powerful teaming](#) of SAP S/4HANA and IBM?

[IBM can help you](#) choose the right managed cloud services for your SAP applications.

IBM infrastructure can [simplify and accelerate your SAP HANA deployments](#).

[Request an S/4HANA Impact Assessment](#)

[Speak to an expert](#)



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