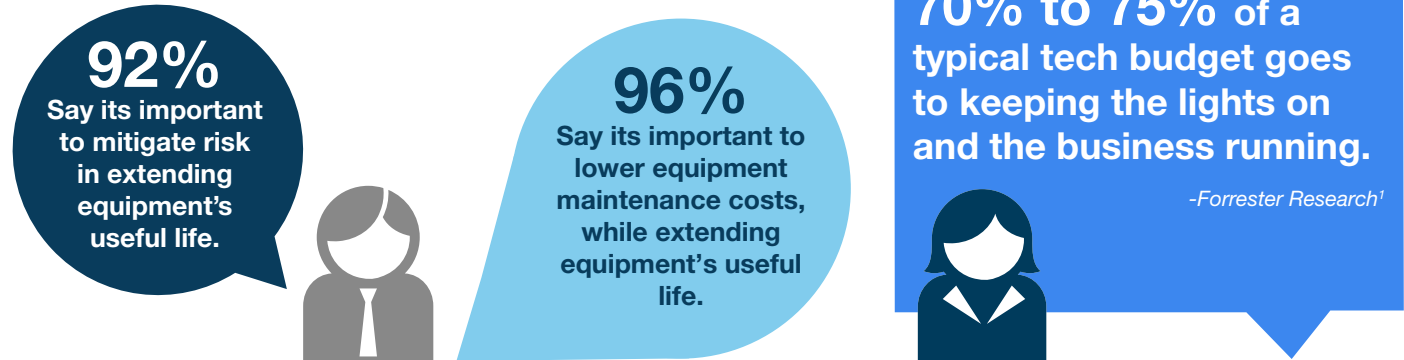
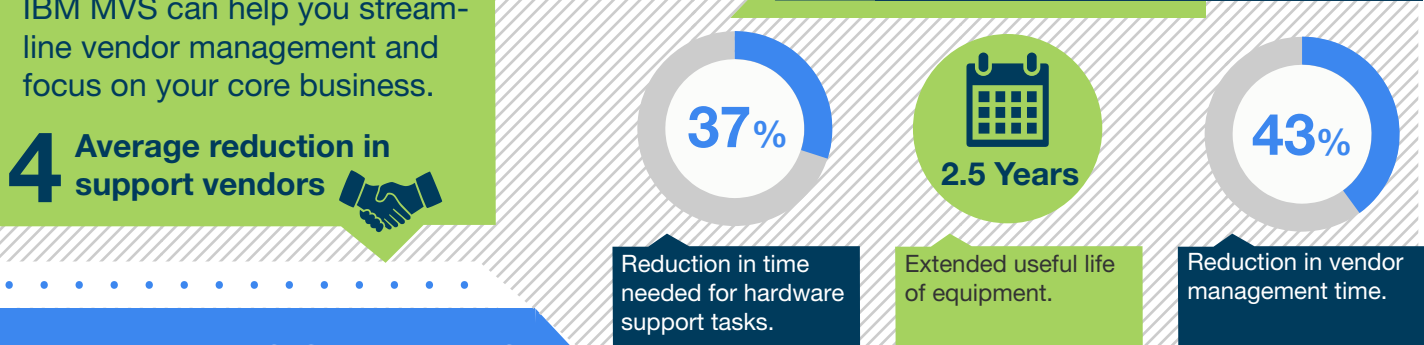


The Forrester Total Economic Impact™ of IBM Multivendor Support Services

HOW IBM MVS IMPACTS YOUR BUSINESS

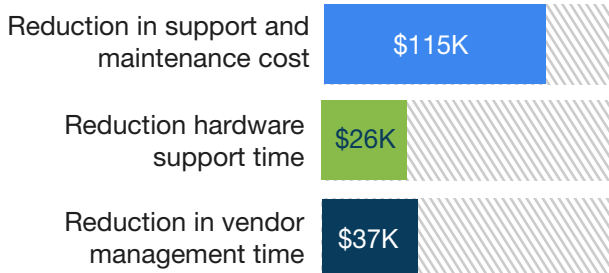


IBM MULTIVENDOR SUPPORT SERVICES BY THE NUMBERS



THE BENEFITS OF IBM MVS

\$178,670 over 3-years
Total Cost Savings with IBM Multivendor Support Services



Deferred Capital



This document is an abridged version of a case study commissioned by IBM titled: The Total Economic Impact Of IBM Multivendor Support Services, September 2016. The results of this study represent a composite organization created through the data aggregation of a customer interview and 24 customer surveys. The full study, including a complete list of disclosures, can be found at <http://ibm.co/2d2wIU5> To evaluate the TEI on your organization, utilize the TEI Estimator <http://bit.ly/ibmTeiEstimator>
 ¹Source: "US Tech Market Outlook For 2016 And 2017: Cloud And Business Caution Will Slow Growth," Forrester Research, Inc., May 6, 2016.
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