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## Highlights

- Provides agility that your IT infrastructure needs to support your growing business
  - Features industry-leading IBM® i experts with virtually unbeatable skills
  - Supports reduced IT expenditures by using an OPEX-based model
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# IBM Cloud Managed Services for IBM i

*Optimize the power of IBM i through a cloud infrastructure*

You trust IBM i because of its extensive history with robust architecture, exceptional security and business resilience. And to continue to optimize this platform, you could use some help with focusing resources on your infrastructure support. You are looking for a trustworthy managed services provider with an operational expenditure (OPEX)-based solution, depth of resources, and hybrid and cloud options for IBM i, IBM z Systems® and midrange.

To respond to your growing infrastructure needs, the power of IBM i is now delivered in a cloud model through the IBM Cloud Managed Services for IBM i offering. It helps provide you with a multi-tenant, scalable, security-rich and fully managed IBM i environment, delivered through an infrastructure-as-a-service (IaaS) cloud consumption model. This solution helps you support current and new workloads with an agile, configurable, managed infrastructure featuring some of the latest hardware and software and the ability to scale as needed.

## **Provides agility that your IT infrastructure needs to support your growing business**

As a cloud and managed-services provider, IBM offers the agility, efficiency and scalability to address your growing framework and support needs. IBM provides an on-demand i IaaS cloud model to support your expanding data and application requirements. Additionally, IBM's cloud solution hybrid model allows you to move workloads into the cloud to fit your business needs.



## Features industry-leading IBM i experts with virtually unbeatable skills

As the source of the operating system, IBM can provide the multiple infrastructure skills needed to manage an IBM i environment.

IBM's experienced global staff can support rapid changes in the i environment, which helps enable practically continuous business readiness. IBM provides standard managed services like monitoring, system support and backup management to provide virtually always-up service to your IBM i applications. The experienced IBM delivery team today manages nearly 300 clients and 2500 IBM i partitions.<sup>1</sup>

## Supports reduced IT expenditures by using an OPEX-based model

A shift from a capital expenditure (CAPEX)-based to an OPEX-based model for IBM i resources helps avoid the need for a large capital investment on IT infrastructure and supports application modernization. This model can save you up to 30 percent<sup>2</sup> in IT budget reductions when compared to a standard-services offering model. This solution optimizes your IT spend by supporting hybrid and public cloud workloads.

## Why IBM?

IBM has more than 35 years of experience in managing enterprise data center environments and delivering managed infrastructure services that provide real business value. Furthermore, IBM is an industry leader in enterprise cloud computing across all platforms (IBM i, IBM z Systems, midrange)<sup>3, 4, 5</sup>. You can benefit from the collective experience of more than 500 IBM i IT specialists who, with virtually unparalleled expertise in IBM i, manage approximately 80,000 incidents and 15,000 changes yearly<sup>1</sup>.

## For more information

To learn more about the IBM Managed Cloud Services for IBM i, please contact your IBM representative or visit the following website:

[ibm.com/cloud-computing/services/cloud-managed-services/?lnk=mpr\\_bucl&lnk2=learn](http://ibm.com/cloud-computing/services/cloud-managed-services/?lnk=mpr_bucl&lnk2=learn)

<sup>4</sup>IDC MarketScape: Discover why IBM remains a leader in cloud storage for the third consecutive year. [Worldwide Object-Based Storage 2016 Vendor Assessment](#). December 2016.

<sup>5</sup>Technology Business Research, Inc. (TBR). In TBR's semiannual Cloud Customer Research survey of more than 1800 enterprise respondents: IBM continues to lead in overall cloud professional services adoption. August 1, 2016. See the IBM news releases: [ibm.com/press/us/en/pressrelease/50256.wss](http://ibm.com/press/us/en/pressrelease/50256.wss), [ibm.com/press/us/en/pressrelease/50257.wss](http://ibm.com/press/us/en/pressrelease/50257.wss)



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<sup>1</sup>As per 2017 estimates

<sup>2</sup>Based on client engagements. Not a guarantee of future performance.

<sup>3</sup>Gartner, Inc.: IBM named a leader in the July 2016 *Gartner Magic Quadrant for Data Center Outsourcing and Infrastructure Utility Services, North America*. IBM is positioned highest in execution by key industry analysts as it evolves from systems to services integrator with hybrid cloud. Read the [IBM news release](#).



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