

Financing IBM Flash Storage

Accelerate your business without compromise

Highlights

- Expand your purchasing power with predictable monthly payments
 - Preserve credit lines for other strategic needs
 - Expand your technology as you need it
 - Zero percent interest financing on select models*
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IBM Flash Storage is engineered to meet your modern high-performance storage requirements: ultra-low latency, cost-effectiveness, operational efficiency, and mission-critical reliability.

And, IBM offers the most comprehensive flash storage portfolio in the industry. IBM is uniquely able to deliver all-flash solutions tailored to your storage environments and workloads.

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When you choose IBM, you gain industry-leading technology that's supported by guarantees covering flash endurance, performance and compression. We also provide customer-friendly extended support, maintenance programs and financing options.

IBM Global Financing can help you finance and manage your IBM Flash Storage solutions acquisitions. Rather than paying upfront, your business can align expenses with anticipated project benefits with a customized payment solution, adapt to growing capacity needs, and lower total cost of ownership.

Flexible payment options for IBM Flash Storage offerings

IBM Global Financing provides lease and loan options with competitive rates and flexible terms and conditions, including customized payment plans, and financing for IBM and non-IBM services, pre-paid maintenance, software and hardware. IBM Global Financing special offers for IBM Flash Storage payment plans with competitive interest rates (as low as zero percent for some countries) so you can spread payments over time and improve cash flow break even points.

Leases for asset lifecycle management

Fair Market Value (FMV) leases from IBM Global Financing can help reduce your total cost of ownership, minimize technology obsolescence and better manage the complete lifecycle of the equipment with several options at end of lease.

Leasing from IBM Global Financing can also help protect against obsolescence by

providing opportunities to upgrade and refinance the system during the lease term – often with little or no changes in monthly payments. When your obligation on one lease ends, you can decide your next step based on your situation – continue month by month, upgrade and refinance, just refinance, buy, or return the system to IBM Global Financing and acquire replacement technology.

Financing IT with IBM Global Financing makes sense

For more than 35 years, we've provided financing to clients spanning more than 20 industries with a comprehensive portfolio of solutions. We have a proven track record with companies of all sizes, from small businesses to multinational corporations, yet we still approach each of our client's challenges with a fresh perspective. We believe that every business challenge is different and must be met with a unique financial plan, and we have built a complete portfolio of services to meet those needs.

*As low as 0% financing is subject to availability by country, contact us at ibm.com/financing/us/contact-us for more information

Why IBM?

IBM Global Financing has been in operation for more than 35 years and serves clients in over 60 countries, spanning more than 20 industries. With a global reach and expertise in IT financing, working capital and credit, IBM Global Financing offers flexible payment plans and leasing solutions for IBM software, services and IT infrastructure including pre-owned servers and storage. Non-IBM content which is part of an overall IBM end user client solution may also be eligible for financing through IBM Global Financing.

For more information

To learn more about financing for IBM Flash Storage solutions, ask your IBM Global Financing representative or IBM Business Partner about payment options. For further information, visit ibm.com/financing/flash or contact us at ibm.com/financing/us/contact-us

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