

Linux Software Solutions for IBM Power Systems First-in-Location rebate offering

Announcement Letter Number

January 3, 2017

Effective January 3, 2017, IBM is announcing the Linux Software Solutions for IBM Power Systems First-in-Location rebate offering.

Value proposition

This offer can be used as an incentive to purchase a PowerSystems server to run the selected LinuxISV Software or add a net newLinux ISV software module.

The offer

You can receive a rebate if you acquire a solution that consists of:

- one or more selected eligible new* IBM Power Systems servers; and
- one or more eligible new Linux Independent Software Vendor (ISV)software applications, and/or software modules, from the same ISV.

To qualify for the Linux ISV rebate, you must meet one of the requirements below

1. The Linux ISV software application(s) and/or software modules must represent a first-in-location acquisition of the eligible new Linux software application and/or software module from the ISV, and be planned for installation and execution on the eligible new IBM Power Systems server(s) acquired as part of the solution.

In order to qualify as first-in-location, no other licenses for the eligible new Linux software application and/or software module sold by the ISV may have been installed, at any time, in your customer location (single building with a single mailing address) on any IBM Power Systems server, or

2. Acquire one or more selected eligible new Power Systems servers andmigrate a qualifying existing Linux ISV software application from a non-IBM platform to the eligible new IBM Power Systems server andacquirequalifying new Linux ISV software application and/or module as part of the solution.

The amount of the rebate will be equal to the total invoice price of the eligible new Linux ISV initial license fee and/or 1-year subscription fee per software application(s) and/or software module(s)acquiredup to a maximum rebate of 5% of the list price of the eligible new Power Systems server acquired.

There is a limit of one rebate per solution, which includes all components: the eligible new machine serial number(s) acquired, and the eligible new Linux ISV software license(s) acquired. Once included in a solution, components cannot be included in another solution.

In order to qualify for a rebate, a principal of your company, such as the Chief Executive Officer, Chief Technology Officer, Chief Information Officer, Chief Financial Officer, or equivalent senior-level executive must complete and sign a certification statement affirming that no other Linux licenses for the eligible software application(s) and/or software module(s) sold by the ISV have been installed, at any time, in your customer location on any IBM Power Systems server, and the ISV software application(s) and/or software modules acquired under the terms of this offering are planned for installation and execution on the eligible new IBM Power Systems Server(s) also acquired under the terms of this offering.

The acquisition of the server(s) and ISV software application(s)/module(s) must take place within certain specified dates (refer to the Start and/or end dates section).

For a list of eligible products, refer to the [Qualifying/Eligible products](#) section.

* IBM defines new servers as those resulting in the placement of a new machine type serial number. Conversions and upgrades to existing serial number machines do not qualify as new.

Start and/or end dates

There must be no more than six months between the invoice date and/or lease commencement date of the first and last components acquired as a part of a solution.

Terms and Conditions

Eligible Linux ISV software must appear on the list of eligible new Linux ISV software applications/modules in effect on the date of the invoice for the eligible Linux ISV software.

For hardware purchase transactions:

- Power server(s) must appear on the list of eligible new Power Systems servers in effect on the date of the IBM invoice for the eligible Power Systems server, and
- IBM invoices for eligible Power servers must have a date that is on or after the date of the invoice for the first eligible new Linux ISV software license acquired as part of the solution.

For hardware lease transactions:

- Power servers must appear on the list of eligible new Power Systems servers in effect on the date of the signed and accepted Leasing Certificate of Acceptance, or lease contract with "Deemed Acceptance", for the eligible Power Systems server, and
- The signed and accepted Leasing Certificate of Acceptance, or lease contract with "Deemed Acceptance", for the eligible Power Systems server must have a commencement date that is on or after the date of the invoice for the first eligible new Linux ISV software license acquired as part of the solution.

Rebate request forms must be received by IBM no later than two (2) months after the invoice date or lease commencement date of the last new component acquired as part of a solution.

Where is it available?

This offering is available only in:

- United States
- Canada

Qualifying/Eligible products

Eligible new* Power Systems Servers**

Description	Mach-Mod
IBM Power System S821LC	8001-12C
IBM Power System S822LC	8001-22C
IBM Power System S822LC	8335-GCA
IBM Power System S822LC	8335-GTA
IBM Power System S822LC	8335-GTB
IBM Power System S812LC	8348-21C
IBM Power System S812L	8247-21L
IBM Power System S822L	8247-22L
IBM Power System S824L	8247-42L
IBM Power System S822	8284-22A
IBM Power System S814	8286-41A
IBM Power System S824	8286-42A
IBM Power System E850C	8408-44E
IBM Power System E850	8408-E8E
IBM Power System E870C	9080-MME
IBM Power System E870	9119-MME
IBM Power System E880C	9080-MHE
IBM Power System E880	9119-MHE

* IBM defines new servers as those resulting in the placement of a new machine type serial number. Conversions and upgrades to existing serial number machines do not qualify as new.

** Solution Edition Power Systems server models do not qualify for this offering.

Eligible new Linux ISV software applications/modules

All Linux software applications and/or software modules sold by the following ISVs:

MongoDB
MariaDB
EnterpriseDB
Kinetica

Redis Labs
Neo4j
SQream
BlazeGraph
BlazingDB
Polymatica
Spark + GPU
Hortonworks
Information Builders

Additional information/conditions

In Canada, you are responsible for all applicable taxes such as Goods and Services Tax (GST), Harmonized Sales Tax (HST), Provincial Sales Tax (PST), and Quebec Sales Tax (QST).

IBM reserves the right to modify or withdraw this offering at any time.

This offering is subject to the terms and conditions of any applicable Agreements.

To receive a rebate, the completed and signed rebate request form (see attached), along with the specified documentation, must be received by the IBM Redemption Center no later than two months after the invoice date or lease commencement date of the last new component acquired as part of a solution.

The following are acceptable proofs of acquisition:

- a legible copy of the IBM or Business Partner invoice(s) for the eligible new Power Systems server(s), or
- a legible copy of the signed and accepted Leasing Certificate(s) of Acceptance or lease contract(s) with "Deemed Acceptance" for the eligible new Power Systems server(s) which list the machine types, models, and serial numbers, and
- a legible copy of the invoice(s) for the eligible new Linux ISV software license(s) from a single ISV, which list the Vendor name, application and/or module name(s), and total invoice amount.

Can this offer be combined?

This offering cannot be combined with any other rebate on the eligible products.

Rebate request process

1. As proof of acquisition, send copies of invoices or leasing documents to the IBM Redemption Center at the email address listed below.
 - Invoices/lease documentation must be either typewritten or computer generated and itemized to show machine type, model, and serial number for the eligible server component(s), and Vendor name, application and/or module name(s) and total invoice amounts for the ISV software.
 - The date and invoice number must be clearly legible.

- Handwritten or altered documents will not be accepted.
 - The company name appearing on this form must match the information provided on the invoices/lease documentation.
2. To qualify for the rebate, the signed form below, along with requested documentation, must be received no later than two (2) months after the invoice date or lease commencement date of the last new component acquired as part of a solution, at:

IBM Corporation
Redemption Center
Attn: Linux Software solutions for IBM Power Systems First-in-Location rebate offering
Email: incent@us.ibm.com

Retain a copy of your email sent to the IBM Redemption Center as proof of your timely submission of the documents.

3. The IBM Redemption Center will confirm receipt of your rebate request. Retain a copy of this confirmation as proof of timely submission of your request. If you do not receive this confirmation within one week of submission or you need to communicate with the IBM Redemption Center, send an email and reference the "Linux Software solutions for IBM Power Systems First-in-Location rebate offering" in the subject line.
4. Allow four to six weeks from the time IBM receives your complete and accurate documentation for your rebate check/cheque to arrive.
5. This offering is void wherever prohibited or restricted by law.
6. IBM reserves the right to modify or withdraw this offering at any time.

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Power Systems ISV Rebate Request Form

Eligible Power Systems Server(s)

Machine Type	Model	Serial	Invoice Date/Lease Commencement Date	Maximum Rebate Amount
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
Total USD (A)				_____
Total CAD (A)				_____

Eligible ISV Software Application(s) and/or module(s) acquired

ISV	Application/Module	Invoice Date	Invoice Amount
_____	_____	_____	_____
	_____	_____	_____
	_____	_____	_____
	_____	_____	_____
Total USD (B)			_____
Total CAD (B)			_____

Amount of rebate requested USD
(Lesser of amount A or amount B) _____

Amount of rebate requested CAD
(Lesser of amount A or amount B) _____

Customer Information

Name _____

Company _____

Address _____

Mailing Address (if different) _____

City _____

State/Province _____

Zip/Postal Code _____

email address _____

Phone _____

Executive certification

Address where the eligible solution acquired under the terms of this offering is/will be installed:

I, _____ (Name, please print), authorized representative of the company identified below, hereby certify that the company is in compliance with the terms and conditions of this offer, and that all of the information entered on this request form is accurate, complete, and in accordance with the request form instructions. No other Linux licenses for the eligible software application(s) and/or software module(s) sold by the ISV and acquired by my company under the terms of this offering, have been installed, at any time, in the location (single building with a single mailing address) identified above on any IBM Power Systems server; the Linux ISV software application(s) and/or software module(s) acquired under the terms of this offering are planned for installation and execution on the eligible new IBM Power Systems Server(s) also acquired under the terms of this offering.

Signature _____ Date _____

Title and Company name: _____