

Dino Trevisani
President, IBM Canada Ltd.



Dino Trevisani is President, IBM Canada Ltd., where he leads a team that is passionate about delivering value to its clients; helping Canadian organizations, both large and small, use innovative technology to transform their businesses and realize their full potential.

Prior to his appointment in January 2015, Dino served as the Managing Director for Citigroup. In this capacity he led sales and go-to-market execution for all of Citigroup's global businesses operating in over 160 countries.

Dino has held a variety of roles over the course of his IBM career, many involving deep expertise in financial services and management, including retail banking, capital markets and insurance. From 2008 to 2009 he served as Vice President, Financial Services for North and South America and prior to that he was responsible for IBM's Financial Services Sector across multiple regions in both Canada and the United States. During his tenure as Vice President, Financial Services Sector, Canada, he led a team of industry experts dedicated to delivering world-class services and innovative applications to help Canadian banks and insurance companies grow and compete on a global scale.

Overall, Dino's 28-year IBM career has been characterized by diverse leadership roles including finance, business management, sales, and marketing, coupled with geographic and global executive assignments. He holds an Honours Bachelor of Commerce degree from McMaster University in Hamilton, Ontario and a Masters of Business Administration degree from both Queen's School of Business in Kingston, Ontario, and Cornell's Johnson School of Management in Ithaca, New York. He is currently a member of IBM's senior leadership Growth and Transformation Team (G&TT).

Dino serves on the Board of Directors for the Conference Board of Canada; the Advisory Council for Cornell's Johnson School of Management, the Smith School Advisory Board; and as the Technology Division Chair for the 2016 Toronto and York Region United Way's Campaign Cabinet. He is also a member of the Business Council of Canada.

A father with three children, Dino is an avid golfer who enjoys playing a variety of sports in his leisure time.

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