



## **IBM Smart Business Testimonial Script**

Susan Lattanzi, Experience Works, Incorporated

My name is Susan Lattanzi. I am the director of information technology for Experience Works, Incorporated.

We take people that are 55 and older, that are below the poverty level, and we give them the skills that they need to get a real job.

When choosing a system, one of the things that I always look into is the amount of staff that I have to support it. We use Lawson software for our ERP package.

And we're on the IBM iSeries platform and it's just one of those ones that you need very little staff to maintain it.

The stability of the system that we're on--it's just something that I've never seen another system match.

25,000 people per year depend on getting their paychecks from us.

It is essential that our systems are up and operational and that payroll goes out like clockwork.

Luckily that's one of the things that we kind of do without too much trouble. I mean our systems are pretty flawless--and they're dependable.

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